

# **Reasons for Your Next Call to be Linde.** Products and services for the construction industry.



- **Productivity Experts** At Linde, we live our mission of making our world more productive every day by providing high-quality solutions, technologies and services which are making our customers more successful and helping to sustain and protect our planet. We are a leading provider of welding and industrial gases, technology, products and services that support welding, cutting and other processes. Our aim is to provide products and services that help you as you work to reduce manufacturing costs, increase productivity and improve quality. Our five welding R&D centers are dedicated to solving manufacturing challenges and developing new technologies to help you do just that.
  - Safety Focused At Linde, Safety is a core value, which means we are driven to ensure no harm comes from our actions to people, the environment or the communities in which we operate. Our Health, Safety and Environment (HSE) policy, which details our values, commitments and safety principles, is integral to the Linde business strategy.

Linde's POD<sup>™</sup> (Productivity-on-Demand)

Linde's innovative and flexible POD<sup>™</sup> provides construction companies with an alternative to facilities and job sites filled with single cylinders, cylinder packs and portable liquid vessels. A complete gas supply system that can be moved while full and works where you work – it helps improve productivity, boost efficiency and reduce costs by reducing cylinder handling and change-outs.

## Improved Productivity and Site Safety:

- Configurable for 1-3 gases and blends
- → Can be moved while full
- → Supplies 600cfh, enough for up to 25 welders
- → Consistent, high-quality product
- $\rightarrow$  Seamless change outs help avoid downtime
- $\rightarrow$  Reduced handling and transporting of cylinders



#### Welding Wires From With our depth and purchasing power, Linde is your preferred provider for welding wires and electrodes. Major Suppliers Our long-standing relationships with your favorite manufacturers, along with our network of strategically located distribution centers can help you focus more on the job at hand with less time spent on ordering and inventorying welding consumables. These suppliers include: Lincoln Electric<sup>®</sup> Select Arc® $\rightarrow$ **ESAB**® $\rightarrow$ Hobart Brothers® Sandvik® $\rightarrow$ Harris Welco® Alcotech® Stoody® $\rightarrow$ SOWESCO<sup>®</sup> Kobelco<sup>®</sup> $\rightarrow$ Pinnacle Alloys® TriMark<sup>®</sup> $\rightarrow$ $\rightarrow$ Special Metals® McKay<sup>®</sup>

# Equipment, Consumables and Supplies

Linde provides equipment, consumables and supplies from nearly all major manufactures including Lincoln Electric<sup>®</sup>, Miller Electric<sup>®</sup>, Hypertherm<sup>®</sup> and ESAB<sup>®</sup>. From tip cleaners and MIG gun tips, to high-quality welding wires, robotic welding cells and CNC cutting machines, our PROSTAR<sup>™</sup> brand has become synonymous with quality and value. PROSTAR products provide OEM quality at an affordable price.

### Industry Expertise and Experience

From process and facility evaluation, to planning, implementation and final debriefing, Linde's Metfab Productivity Specialists (MPS) team uses our innovative STARSOLVER<sup>®</sup> program to show customers how to increase production throughput and product quality, while reducing reject rates and rework, post weld clean-up and labor costs. Our MPS team can help you solve your toughest process improvement challenges. Trained in the latest technologies, these (MPS)can bring decades of insight and proficiency to your operation.

## Areas of Expertise Include:

- → Material handling and metal forming
- → CNC cutting (Plasma & OxyFuel)
- ightarrow Laser cutting and welding CO2 and fiber
- $\rightarrow$  Plant automation robotic welding, hard & custom automation
- $\rightarrow$  Gas delivery systems and supply modes
- $\rightarrow$  Arc welding processes and equipment

# Which Gas Supply Would You Prefer?





→ Argon → 75 Ar/25 CO<sub>2</sub> → 90 Ar/10 CO<sub>2</sub> All at the same time!

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